The Real Book of Real Estate: Real Experts. Real Stories. Real Life.

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The Real Book of Real Estate is the one book, the Bible, of real estate advice and techniques every investor needs to navigate through the ups, the downs, and the inbetweens of the real estate market and come out on top.

The only thing better than one real estate expert helping you invest and win is twenty real estate experts with that same mission. For the first time ever, Robert Kiyosaki, bestselling author of Rich Dad, Poor Dad, has assembled in one big book a star studded cast of real estate wizards and trusted advisors with one purpose in mind: to share their knowledge to help you win in real estate.

This is the ultimate real estate desk reference you'll come back to again and again. Whether you're a seasoned investor or buying your first property, you will enhance your knowledge and grow your wisdom through this book. The book shows you how to value a property, handle leases, manage tenant relationships, get financing, even establish your own team of advisors, and so much more. You'll hear from the insiders and learn from their wins and their losses. It's decades' worth of experience and knowledge you just can't get anywhere else.

Born and raised in Hawaii, Robert Kiyosaki is a fourth generation Japanese-American. After graduating from college in New York, he joined the Marine Corps and served in Vietnam as an officer and helicopter gunship pilot. Following the war, he went to work in sales for Xerox Corporation and, in 1977, started a company that brought the first nylon and Velcro ?surfer" wallets to market. He founded an international education company in 1985 that taught business and investing to tens of thousands of students throughout the world. In 1994, he sold his business and, through his investments, was able to retire at the age of forty-seven. During his short-lived retirement, he wrote Rich Dad, Poor Dad and coauthored Why We Want You To Be Rich with Donald Trump. He lives in Arizona. www.richdad.com

Kiyosaki draws upon the counsel of 21 of his closest big business pals to prepare his audience to properly assess property values, locate foreclosures, lower taxes and even find hidden investment opportunities. The book couldn't come at a more appropriate time, given the rising number of home foreclosures, and luckily seasoned narrators Jim Bond, Sandra Burr and Bruce Reizen make listening an enjoyable and personable experience. Many such guides fail to reach listeners because of their less than inspired narrations; this talented cast not only injects life into their respective readings, but also manage to get the point across without sounding the least bit robotic. A Vanguard paperback (Reviews, May 25). (May)

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Introduction to Real Estate Development and Finance. This book provides readers with a basic understanding of the principles that underlie real estate development. A brief historical overview and an introduction to basic principles are followed by examples from practice. Case studies focus on how cities change and respond to the economic, technological, social, and political forces that shape urban development in North America. It is important to have a framework for understanding the risks and rewards in real estate investing. In measuring return, consideration must be given to both investment appreciation and the cash flow generated over the life of a project. In addition, metrics are presented

that can be useful in assessing the financial feasibility of a real estate development proposal. This book also provides an overview of the forces of supply and demand that gauge the potential market for a new project. In determining the size of "residual demand", estimates for population growth, family formation, and new development are important. All development projects fall under the auspices of one or several jurisdictions. Though every jurisdiction has different rules and procedures, basic knowledge of the planning process is critical to the success of all development projects regardless of location. Furthermore, all projects have a legal component. Basic issues of land ownership, property rights, property transfer, and land registration are reviewed, all of which need to be considered when a property is sold or purchased. This book also provides a primary on the design and construction process. In constructing a building, a team of experts is first required to design the architectural, structural, and heating, ventilation, and air conditioning (HVAC) systems for a building. An overview is provided of each building system: wood, concrete, and steel. Critical to a successful real estate development, project management principles for the processes of design, bidding, and construction are explored, with close attention given to budgeting, scheduling, and resource management. Essential reading for anyone involved in the development of our built environment, this is a must-read introduction for students and professionals in architecture, urban planning, engineering or real estate seeking an approachable and broad view of real estate development and finance. 2 2 2 2 . Kwartler, Michael. Legislating Aesthetics: The Role of Zoning in Designing Cities in Zoning and the American Dream. Chicago, Illinois: Planners Press, 1989. 187-220. Levy, John M. Contemporary Urban Planning."